



Letters of Recommendation

1313 Roth Avenue, Allentown, PA 18102

610-435-9666

www.jpjay.com

Barrett Friendly Library
P.O. Box 604
Mountainhome, PA 18342
570 595-7171
April 23, 2008

Hoyt Library
284 Wyoming Avenue
Kingston, PA 18704-3597
ATTN: Mr. David Marks, Director

Dear Mr. Marks:

During the past five years, the board of trustees and I have been on a long, time consuming and work intense journey to build a new library in the northeast corner of Monroe County. Our lives have been consumed with capital fundraising, special events, and planning meetings.

It has been our pleasure to work with J.P. Jay Associates Inc. We investigated several companies before engaging J.P. Jay. The company had been highly recommended to us by Carol Kern, library director at Western Pocono Community Library, Brodheadsville, PA. She is a highly respected and trusted colleague.

We met with Jim Malise and Christine Erdossy for the first time in January 2006. My board president, Carol Hillestad and I were impressed with their expertise and their ability to listen to our needs. After the initial meeting, Christine Erdossy quickly supplied us with answers to our preliminary questions. After receiving our floor plan from our architect, Ms. Erdossy developed display boards to help us visualize the furnishings and begin the selection process. Both Ms. Erdossy and Mr. Malise have always been professional, friendly, adaptable to our concerns and able to find beautiful furnishings within our budget.

In the last week, our furniture and shelving has been arriving. We are very pleased with the installation process, and the beauty and workmanship of the furniture. Our library does not have a maintenance staff; we needed a full service organization, which would install the shelving and leave the library turnkey ready. J. P. Jay is that kind of organization.

On behalf of the library, I heartily recommend J.P. Jay Associates. It has been a pleasure to work with both Jim and Christine throughout the entire process. We look forward to moving to the new library in the next month and enjoying the results of our collaboration.

If I may be any assistance to you, please contact me by phone or email; my email address is brfpubli@ptd.net.

Sincerely yours,
Cindy DeLuca
Library Director



Josh Berk
Executive Director

September 28, 2016

To Whom It May Concern:

I am writing to commend J. P. Jay Associates for their excellent work in our recent library renovation. The Bethlehem Area Public Library recently opened the "Frances L. Barnard Children's Center," a \$1.3 million project which turned an unappealing section of the library's storage stacks into a beautiful area for children and families. Jay, Chris, and the team at J.P. Jay were absolutely invaluable throughout this process. They helped us with design decisions, furniture choices, shelving measurements, and all manner of issues big and small. They truly are library experts who brought an amazing wealth of expertise to a very difficult project. From the big picture to the tiniest and thorniest detail, they were stellar.

Throughout the long project they were cheerful, helpful, and always prompt in responding to our (sometimes panicked) questions. The final result is a huge success – surpassing our expectations in every way.

I recommend J.P. Jay Associates without reservation to any library working on renovations big, small, or in between!

Sincerely,

A handwritten signature in blue ink that reads "Josh W. Berk". The signature is written in a cursive, flowing style.

Josh Berk

BUCKS COUNTY FREE LIBRARY

Try something new

Headquarters & District Center

150 South Pine Street, Doylestown, PA 18901

Phone 215.348.0332 Fax 215.348.4760

Martina Kominiarek, *Executive Director*

ExecutiveDirector@buckslib.org

BRANCH LOCATIONS

Bensalem
3700 Hulmeville Road
Bensalem, PA 19020
215.638.2031

Doylestown
150 South Pine Street
Doylestown, PA 18901
215.348.9081

Langhorne
301 South Pine Street
Langhorne, PA 19047
215.757.2510

Levittown
7311 New Falls Road
Govt. Services Complex
Levittown, PA 19055
215.949.2324

Perkasie
491 Arthur Avenue
Perkasie, PA 18944
215.257.9718

Quakertown
401 W. Mill Street
Quakertown, PA 18951
215.536.3306

Yardley-Makefield
1080 Edgewood Road
Yardley, PA 19067
215.493.9020

May 20, 2014

To Whom It May Concern:

The Bucks County Free Library has had a longstanding and productive relationship with J.P. Jay Associates for several years. Our service goal is to deliver customer friendly and flexible spaces to our customers, and J.P. Jay helps us meet that goal.

I am very proud of our work with J.P. Jay to improve how we display library materials by installing slat wall end panels as well as wall installations. Our vision of flexible service desks would not have become a reality if we hadn't been able to turn to J.P. Jay. "Out of the box" solutions didn't do what we wanted them to do. Other custom furniture companies were way out of our price range.

I particularly appreciate how Jay invariably comes to meetings prepared to listen well, take good notes, and throw out ideas. Working with him feels like a true partnership. It's amazing to see, first, the drawings, and then, the pieces of furniture, that come to life as a result of this process.

I would recommend J.P. Jay to any library that's interested in high quality and innovative work.

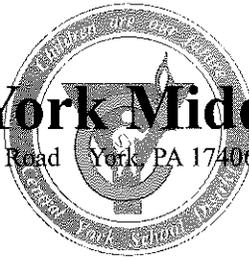
Yours truly,



Martina Kominiarek
Executive Director

Central York Middle School

1950 North Hills Road York, PA 17406 (717) 846-6789



Tuesday, October 7, 2014

In the Fall of 2014, the CYMS school community was introduced to THE HUB, a reengineered school library designed to meet the 21st century needs of teachers and students. JP Jay Associates has been a pleasure to work with every step of the way, from offering advice and assistance with furniture choice to final assembly and installation. Thanks to JP Jay Associates, THE HUB is an inviting learning space filled with bright colors to inspire creativity and unique spaces to work collaboratively.

Tammy Howell.

Teacher

Ed McManama, Principal
Robert High, Assistant Principal
Jennifer J. Veit, Assistant Principal

Central York School District



May 16, 2019

To whom it may concern:

It has been our great pleasure to work with J P Jay Associates, Inc. for the past 5 years in the design and selection of furniture and finishes for the construction and renovation of the Delmar Public Library.

From our initial meetings with Jay Malise, we benefited from Jay's product knowledge and experience working with libraries in the design process and in the selection of finishes, colors, and durability of materials for all furnishings in our new library. We envisioned an open floor plan with clear sight lines throughout the main 15,000 square foot area. Jay was able to work with our vision in locating and recommending shelving that would work in our library. His ability to translate collection count into square footage as well as function for various collections was extremely helpful in the process. As we selected furnishings from room to room, Jay provided guidance on trends in the field and recommended items that would remain useful for many years.

Our project was a challenge with many delays. While we may have been weary of the problems we encountered, Jay Malise remained exceptionally responsive and professional to our questions and concerns. When delays prevented our accepting furniture deliveries, Jay and company arranged for storage in Pennsylvania. His patience in providing information and dealing with our project's delays was truly fantastic!

Furniture delivery and installation was not without challenges, as our library was still under construction. The crew from J. P. Jay was most professional in working around the obstacles and informing our staff of any issues they encountered while installing shelving and furniture.

Choosing J. P. Jay Associates for the selection, acquisition, and installation of furniture and fixtures was the best decision for the Delmar Public Library.

Susan Upole, Library Director

Delmar Public Library

Township of Derry
600 Clearwater Road
Hershey, PA 17033
P. 717.533.2057
F. 717.533.7174
www.derrytownship.org



Administration
Community Development
Parks and Recreation
Police
Public Works
Hershey Public Library

December 5, 2011

To whom it may concern,

It is indeed my pleasure to give a professional recommendation to Jay Malise of J.P. Jay Associates for his exceptional skill in meeting the redesign needs of the Hershey Public Library, recently.

The library staff, board of directors, and a space designer worked together to create a plan for the area to be changed. In keeping with our concepts, Jay made every effort to meet our demands, both creatively and practically. The challenges faced during this project included a limited budget, established design elements, color matching, and space efficiency. In addition, when our timeline for completion was imminent, Jay made sure that we had our furniture delivered, as planned.

As the elements took shape and became reality, Jay was always available by phone or e-mail to answer every question and/or to offer a new solution. I and my staff credit Jay Malise and his colleagues at J.P. Jay Associates with the success of this project which has received numerous accolades for its continuity, warmth, and comfort.

We look forward to our next project, now in the concept stage, to include Jay Malise's expertise once again.

Sincerely,

Barbara S. Ellis, MSLS
Director of Library Services
Hershey Public Library



March 3, 2017

To Whom it May Concern,

The Avon Public Library is part of the Eagle Valley Library District, located in the central mountains of Colorado. Our branch library wished to pursue purchasing new shelving for our DVD and Audiobook collections, and met Jim Malise at the Colorado Library Association annual meeting a couple of years ago. Jim was very attentive to our issues, came and visited our 3 branches, and we began the process in earnest to find the right shelving to meet the ergonomic needs of our patrons, and to meet merchandising needs and goals for our collections.

Our library is located in a remote and secluded mountain area, so Jim invited our team to the Front Range (Denver) area where we were able to meet with librarians and to see different shelving units, and to ask library staff about the pro's and con's of the units. This was so great to be able to meet librarians, and it helped us to narrow our shelving selections based upon the conversations with those library staff. Rather than "sell" the shelving units, Jim let the library staff sell the shelving units for him. Plus, we met some really nice people and have been able to maintain those new relationships.

Once we were able to narrow our product search, we worked with Jim and his staff, especially Chris Erdossy, to fine-tune our options and pricing. Chris was incredibly patient with us as we reviewed and revised our orders to fit our budget needs. No question or need or wish of ours seemed too small, and we really appreciated the guidance and warm reception we received.

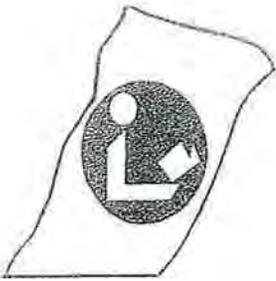
Our new shelving units were installed in November of 2016, and the process was very smooth, with good communications about delivery dates and times, and the install crew was incredibly professional and capable. It was quite a process to watch the shelves come together (literally) and roll out into our spaces, because we bought units with castors. Our patrons enjoyed watching the process as well, an opportunity to see how their tax dollars are being used.

Now that we have had the shelves in place for over three months, we are finalizing and fine-tuning our signage and product placement to best fit patron needs. We have had many compliments on the new shelves, from liking the lighter color, to the zig zag shelves showing more covers and spine labels, to the ease of the pull-out drawers. I am happy to report that we have had an increase in the circulation of the collections as well!

Jim has tried to come up to visit us this winter, to check on the products and see how they fit our space, but the Colorado winter has prohibited this so far, but we know he will be able to come see us once the snow starts to melt, and we appreciate that he wants to follow up and finalize the process, which is very professional and very friendly.

I think any type of library would be pleased with JP Jay & Associates' work, from those libraries looking to furnish a large or small scale renovation or simply for helping select additional pieces to add to existing decor. I would definitely use their services again in the future

Sincerely,
Kim Saalfeld
Branch Manager
Avon Public Library
ksaalfeld@evld.org



Fulton County Library

227 North First Street
McConnellsburg, PA 17233
(717) 485-5327

Hustontown Branch
P.O. Box 426, Route 655
Hustontown, PA 17229
(717) 987-3606

September 25, 2009

J.P. Jay Associates has worked with the Fulton County Library for over two years during the planning and implementation of the library's renovation project. Even though we are a small rural library and our project is modest compared to larger libraries, we could not have been treated with more respect and consideration if we were the Library of Congress.

Jay Malise made many personal visits to our library, not to mention being readily available via phone and email. He attended our building committee meetings several times to answer questions regarding our shelving and furnishings. He was quick to answer all of our questions and concerns. As this was the library's first major renovation, I had many questions and Mr. Malise helped me sort through and choose the best options for our library and our budget.

Every step of the way, from choosing the furnishings to the actual installation, J.P. Jay Associates made sure each detail was to our satisfaction. I highly recommend J.P. Jay Associates for their professionalism, selection and expertise.

Sincerely,

Jamie Brambley

Fulton County Library Director



FULTON COUNTY LIBRARY

227 NORTH FIRST STREET
McCONNELLSBURG, PENNSYLVANIA 17233
717-485-5327

HUSTONTOWN BRANCH
P. O. BOX 426, ROUTE 655
HUSTONTOWN, PA 17229
717-987-3606

J. P. Jay Associates, Inc.

1313 Roth Avenue

Allentown, PA 18102

February 13, 2017

Dear J. P. Jay Associates,

Our patrons and staff are thrilled with our new children's library furnishings! Everyone at J.P. Jay is wonderful to work with and helpful, from the selection of colors and materials, and coordination of the delivery, to the installation itself. It was important for us to know we were receiving high quality furnishings that will last for many years. This is the second major renovation that we have used your services and both times you helped us stay within our (small, rural library) budget. Thank you!

Sincerely,
Jamie
Jamie Brambley

Fulton County Library Director



Mr. James L. Malise
J.P. Jay Associates, Inc.
1313 Roth Avenue
Allentown, PA 18102

Dear Jim:

Each new day brings more people into the new Hoyt Library to tell us how much they enjoy this wonderful community asset. They consistently talk about the pleasant environment and ambience that exists in the new Hoyt. Much of the credit for that pleasant, welcoming environment belongs to J.P. Jay Associates, Inc. The furniture, the shelving, the quiet mix of vibrant and subdued color provided through your counsel have enhanced the design of this new edifice.

When the roof collapsed in February of 2007, destroying the Children's Wing, the Founder's Wing and most of our collection we were frozen in place for a brief period of time but soon managed to come together with the Municipality of Kingston to create a team of people who worked tirelessly to create the Library we now have. Then Director David Marks searched far and wide to find the best vendors to furnish the Library and invited them to bid. Your organization was selected and we are grateful that it was.

We thank you for your constant care, your counsel, your professionalism and your many visits to discuss the project. We especially thank you for finishing—to the smallest detail—the installation and adjustments requested by staff.

On behalf of the Board, the staff and especially the patrons who enjoy, on a daily basis, the new Hoyt Library, let me say thank you.

Sincerely,

Jane Manganella
Jane Manganella



LANCASTER BIBLE COLLEGE

YOUR JOURNEY. OUR FOCUS.

Jim Malise
JP Jay Associates Inc.
1313 Roth Avenue
Allentown, PA 18102
www.jpjay.com

Dear Jim,

Thank you for the professional service that your company provided during the planning stages of the Teague Learning Commons at Lancaster Bible College.

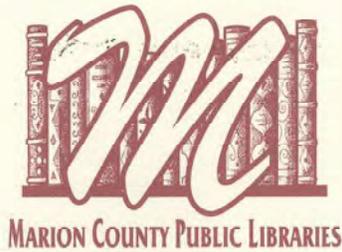
We appreciated the customized and individualized attention and service, provided by your staff, as we planned for our library furnishing needs. Your staff acted professionally in assisting us to see our concept achieved and completed.

We would recommend your company to any Library that has furnishing needs.

Thank you for your service!

Philip E. Dearborn
Vice President for Academic Affairs





May 11, 2010

J.P. Jay Associates, Inc.
1313 Roth Avenue
Allentown, PA 18102

Jay Malise worked with my staff for several months on a new shelving and furniture design for the children's room at Mannington Library. I welcome and am grateful for the opportunity to recommend his services.

After visiting our building and discussing ideas, Jay submitted his initial design within a few weeks. As we worked through the process, he graciously accepted our suggestions for revisions and quickly responded with new drawings. We especially appreciated the 3-D views he prepared. The prices he quoted in his proposal were for the best quality shelving and furniture available.

Jay's professional bearing and attitude and willingness to please made him easy to talk to and work with. Even when I had to postpone the project because of emergency priorities, he was very understanding. We hope to be able to reinstate the renovation soon and will look forward to working with Jay Malise again.

Sincerely,

Catherine Eastham

Manager

Mannington Public Library

Fairview Public Library
318 Main St.
Fairview, WV 26570
304-449-1021

Mannington Public Library
109 Clarksburg St.
Mannington, WV 26582
304-986-2803
304-986-3425 fax

Marion County Public Library
321 Monroe St.
Fairmont, WV 26554
304-366-1210
304-366-4831 fax



Martinsburg-Berkeley County
PUBLIC LIBRARIES

<http://martin.lib.wv.us>

Serving the Community Since 1926

Martinsburg Public Library
101 West King Street
Martinsburg, WV 25401
Phone: 304-267-8933
Fax: 304-267-9720

Musselman South Berkeley Community Library
Musselman High School, Rte 11 South
126 Excellence Way
Inwood, WV 25428
Phone: 304-229-2220

Naylor Memorial Library
P.O. Box 265
105 Potato Hill Street
Hedgesville, WV 25427
Phone: 304-754-3949

North Berkeley Public Library
P.O. Box 99
2139 Broad Lane
Falling Waters, WV 25419
Phone: 304-274-3443

September 16, 2014

J. P. Jay Associates
1313 Roth Avenue
Allentown, PA 18102

Dear Jay:

As the Director of the Martinsburg-Berkeley County Public Libraries, my staff and I want to express our appreciation for the exceptional work your company did with the furnishings for our new branch library in Hedgesville.

From working with the staff to select shelving, tables and chairs within a limited budget to the installation which had to be on time and to be modified, the process was almost seamless. When we changed colors or materials, your staff was patient and respectful with a committee of strong minded librarians.

Both the public and the staff are very pleased with the aesthetics and the functionality of the new facility. These furnishings will not only work well now but will continue to do so in the future as the library has to adjust to a changing world.

My staff and I would highly recommend J. P. Jay and Associates to any library that wants to create a visually impressive and functional library.

Sincerely,

Pamela K. Coyle
Director



11 S.E. FRONT STREET, MILFORD, DE 19963 ■ 302-422-8996 main ■ 302-422-9269 fax ■ milford@lib.de.us email

February 25, 2011

Recommendation of J.P. Jay Associates, Inc.
1313 Roth Avenue
Allentown, PA 18102

The Milford Public Library in Milford, DE, has just completed a \$3,500,000.00 addition to the existing library. During the planning of the addition, we contacted J.P. Jay Associates, for consultation and advice on the needs for shelving and furnishing the library. Jay Malise came to see us and saw our needs and was able to present to us the vision we had.

One thing that was most important was to match the shelving and furnishing we already had. Mr. Malise, researched and returned to us with the products that we would be needing to accomplish a project of this size and to match our existing furnishings. He also was able to plan our needs around the existing furnishings and able to reuse as much as possible.

The project is complete! The furnishings, shelving are exactly what we had envisioned. The match is perfect!

J.P. Jay Associates did all the installation, which went flawless.

Everyone involved with J.P. Jay Associates during this time, we very professional, knowledgeable and ready to assist us in our needs. Their expertise was amazing!

I would recommend Jay Malise and J.P. Jay Associates to anyone who is embarking on a library project to enlist this firm to address their needs whether it be a small or large project.

Sincerely,

A handwritten signature in black ink that reads "Kay M. Hudson". The signature is written in a cursive style.

Kay M. Hudson
Director



MURRYSVILLE
COMMUNITY
LIBRARY
Endless Possibilities.

April 26, 2013

Mr. Jay Malise
J.P. Jay Associates, Inc.
1313 Roth Avenue
Allentown, PA 18102

Dear Jay,

It is with most sincere thanks, I write this letter of recommendation. Over the last two years, from planning to implementing, you and your staff have helped our vision become a reality. Going into this project I was like a fish out of water, but you helped ease my nerves and reassure me that our renovation project would turn out great, and that it has! I could not be more pleased.

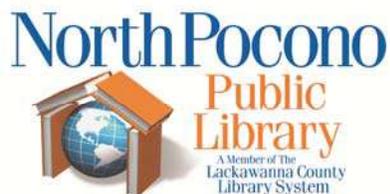
You have been so very generous with your time and commitment to our project and for that I am truly grateful. Calling and going out of your way to stop by to check on our progress has been much appreciated. You worked so well with our architecture firm, Design 3 Architecture. Getting the two of your creative minds together has been very beneficial for the Library.

Our community is thrilled with the end product. It is so pleasing to see our children's room being used. Prior to the renovation, we did not have comfortable seating for families and the space was not very welcoming. Now, when I look into the room I see grandmother and grandson cozied up on the new seating enjoying a book together or father and son sitting on the new cool stools while searching the card catalog on our iPads. It is so nice to see the space being used and loved by our community.

On behalf of the Murrysville Community Library Board and Staff, I highly recommend J.P. Jay Associates, Inc. Your knowledge, professionalism and expertise are superior. It has been a true pleasure to work with your company throughout this entire renovation project. I look very forward to moving onto Phase II of library renovations and working with you again.

Sincerely,

Jamie K. Falco
Library Director



July 26, 2013

J.P. Jay Associates, Inc.
Attn. Mr. Jim Malise
1313 Roth Avenue
Allentown, PA 18102

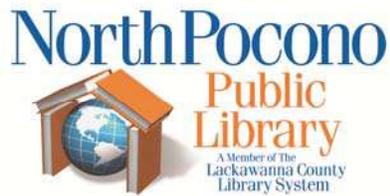
Dear Jim,

When the North Pocono Public Library began planning for a new building about four years ago, I began interviewing interior furnishing companies that could help me budget and plan for the needs of a new library. I was planning for a library that would meet the needs of my community for today and well into the future. I needed to work with a company that would be honest, flexible, provide me with estimated pricing (because I needed to know how much it was going to cost so that I could go out and fund raise for this new facility). I needed to find the company I wanted to work with well before we needed to place an order for furniture.

I met and talked with several companies, and immediately, Jay Malise, rose to the occasion. He spoke of his family based company that was committed to long term projects with libraries. He would be there to work with us through the process, and would keep us updated on pricing changes, would find the type of shelving and furniture we needed, and his company could order the shelving early (when we were ready) so that he could maximize the best pricing for the library.

He was not high pressured and he did not try to persuade us to any particular style or manufacturers – early in the process he listened. And then he listened some more. He explored different products for us, and assisted us in getting connected with a public artist, Rachel Slick, who ultimately designed and created an amazing “Reading Tree” to highlight the new library’s Children’s Room.

Throughout the process, Jay and his team worked closely with our architect and planning team to coordinate how the shelving could be best laid out in the space available to provide us with good sight lines, growth room, and flexibility for different types of materials. He worked around walls that changed, windows that weren’t there and then appeared, and other challenges – unflustered and always on top of things. Jay and his team even helped us to plan where the electrical floor boxes would go so that all of the tables and study units would have optimum connectivity.



His early estimated pricing helped me to budget accordingly for the needs of our new library. He listened and sought after exactly the right kind of chairs, the right stains and the right laminate finishes to suit the style and taste of our library board and planning team.

The staff at JPJ has been accessible and accommodating throughout the entire process – and I believe that we have a beautiful library, in part, because of the dedication and high quality service provided to the library through JPJ. I am so pleased and grateful to have the opportunity to work with Jay Malise, Chris Erdosy, and the dedicated installation team led by Tim. They stand behind the products they sell, and they put the customer’s needs first.

I am attaching pictures of our beautiful new library – Thank you JPJ for doing such a great job!

Sincerely,

Susan Jeffery
Library Director



J.P. Jay Associates
Jay Malise
1313 Roth Avenue
Allentown, PA 18102

As we near completion of the Parkland Community Library's renovation, I want to acknowledge the outstanding work done by your company. From the very beginning when we sat down and chose everything from shelving to new public desks, tables and chairs and glass partition walls you were there every step of the way making sure we got the look we wanted and that everything was done to the highest level of satisfaction.

I would like acknowledge the following individuals from J.P. Jay because I had the opportunity to work closely with them and saw first-hand the dedication and expertise of those who worked on this project including Tim, and his crew, Chris, Jim and of course Jay. We had constant and open communication along the way that proved to be very effective in getting decisions made and keeping to the library's timeline. Even when things come up, such as the wrong shelves are delivered and need to be re-ordered, you work tirelessly to get the job done and make sure we receive exactly what we envisioned

I would not hesitate to hire you again and I would highly recommend you for any library building or renovation project. You have been with us since we first opened a new building in 1981 and I am so glad we hired you for our recent renovation project. Thank you again for everything that you have done and are still doing to make sure our project is completed to our satisfaction.

Sincerely,

Debbie Jack
Executive Director



Ms. Christine Erdossy
J. P. Jay Associates, Inc.
1313 Roth Avenue
Allentown, PA 18102

October 18, 2013

Dear Chris,

On behalf of the Board of Directors and staff of the Pike County Public Library, I want to thank you so much for all the work you have done to make the furnishing of our new library so spectacular! Your knowledge, recommendations and professional judgments have made our library a showplace, and everyone who comes there agrees.

We were also very impressed with the team that put everything in place: Tim Lynn, Tom Roberts and Denise Mattern. I have never worked with a more dedicated, organized and personable group of people. They worked from the moment they arrived until the moment it was time for them to leave for the day, and yet they always made a point of listening to any questions we had, addressing every issue with a concise, informative answer that always demonstrated their expertise.

We have received extensive positive coverage in the press and on the local television station, and whenever any of the patrons are interviewed, they always state how pleased they are with the new building and in particular, with how it has been furnished, and for that, again, thank you!

Very sincerely,

Elspeth Goodin
PCPL Board of Trustees

POCONO MOUNTAIN PUBLIC LIBRARY

November 25, 2013

I can't say enough about the sales and service at J.P. Jay Associates. The staff have years of professional experience and you feel the benefit of that experience immediately. I first met with Chris and Jim in 2007 to do initial space planning and look at samples based on recommendations from other regional libraries. I had never done a new building project, and it was one of the best and most productive decisions I made. They take you by the hand, listen to your needs, and don't let go until it is finished. From that point forward, they met with me, my board, and me again and again to make sure we had it "right" for the next five years. Scores of phone calls, emails, and trips were made by Chris to make sure that the plans were what I wanted. Chris took me on tours of other libraries they had done, and allowed for our library to take many ideas and customize them for exactly what we wanted. They made a shop sample of a new end panel design, sent up countless color samples, and made sure our furniture fit the vision of our new building. This was especially important to us because we were attempting to integrate new furniture with existing furniture, and the result was seamless after the old furniture was re-covered and re-laminated to match the new.

Anyone who works on a public library project knows how many years it takes from concept to finish, and after all these years, I feel like Jim & Chris and the rest of J.P. Jay's team are part of our Pocono Mountain family. We had a very stressful building project that took its toll on me, but one thing was absolutely for certain: I never worried about my quote or service from J.P. Jay. Jim stuck by our quote and their install team was fantastic. We had to do cost cutting at one point, and Chris was very courteous and effective during a painful time. They know what it is like to do a library project and they will help you all the way through. I worried about a lot of things with our contractors and other vendors, but I never worried about J.P. Jay. Their team comes and measures everything, works with you to make sure it's exactly the way you want it, and spends the time to clean up and remove packaging. Your furniture will be installed and your building will be ready to go. If something is not quite right, they fix it immediately. The onsite team is efficient, courteous, and excellent at trouble-shooting – again this goes back to their years of experience.

I also want to add that J.P. Jay is very solid in a crisis: about one month after our furniture was installed and we were ready to get our occupancy permit, a HVAC pipe broke and spilled thousands of gallons of water into our new building. The furniture was not damaged, but all the carpeting was. I was completely distraught. Immediately, Jim sent up his field team, and everything was moved out of the way for repairs. And a few months later, it all got put back where it was and looked perfect. If you want to have the best possible experience choosing, designing, and installing your library furnishings, go with J.P. Jay.

Sincerely, Ann Shincovich, Director
Pocono Mountain Public Library, Tobyhanna, PA

Pocono Mountain Public Library
5500 Municipal Drive (off Rt. 611)
Coolbaugh Township Municipal Center
Tobyhanna, PA 18466
(phone) 570-894-8860
(fax) 570-894-8852

January 12, 2010

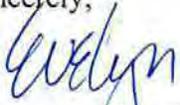
James L Malise
J.P. Jay Associates, Inc.
1313 Roth Avenue
Allentown, PA 18102

Dear Jim, Jay and Chris,

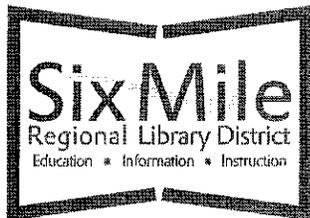
Just wanted to send a note to say how much we enjoy working with your company. I feel like a high maintenance client-- either we don't know when we'll have money, or we have to spend money in three days, or we can only buy some now and some later, etc.

It seems whatever the issue or complication, you take it in stride and make it work. Thank you all for your accessibility, hard work and good humor. You are a great friend to libraries!

Sincerely,



Evelyn C. Minick
University Librarian
Saint Joseph's University



2001 Delmar Avenue
Granite City, IL 62040-6238
618-452-6238
smrld.org

Tina Hubert
Executive Director

SERVING GRANITE CITY, MITCHELL, AND PONTOON BEACH

November 12, 2014

To Whom It May Concern:

I would highly recommend working with J.P. Jay & Associates, Inc. I appreciated Jay Malise's enthusiasm and his attention to our library's needs in our renovated youth and teen areas. He welcomed my suggestions and input, and when the time came to select furniture he was extremely helpful with guidance towards products that would fit into my budget.

He had the ability to work with me while the renovation was still in progress and the foresight to know what would and would not work with the final layout and design of the spaces. I was ultimately the decision maker; however Jay was helpful with suggestions when I asked his opinion on elements such as matching colors and complimentary pieces for our space.

I worked with Jay months prior to the start of the renovation throughout the entire process and after all furniture was delivered--even through our 2014 summer reading program! Jay was always pleasant, professional, patient, and courteous during our work together and always followed up with me on decisions.

Again, I think any type of library would be pleased with J.P. Jay & Associates' work. From those libraries looking to furnish a large or small scale renovation or simply for helping select additional pieces to add to existing décor. I would definitely use their services again in the future.

Sincerely,

Jennifer Conroy
Youth Services Manager
Six Mile Regional Library District

A large, fluid handwritten signature in black ink, which appears to read "Jennifer Conroy". The signature is written over the typed name and extends to the right, ending in a long horizontal stroke.



SOUTH MOUNTAIN MIDDLE SCHOOL

Frank Derrick, Principal

709 W. Emaus Ave.
Allentown, PA 18103

Daria Custer, Assistant Principal
Bob Morrow, Assistant Principal

Two years ago J.P. Jay Associates installed M J Industries System 3000 shelving in our brand new library. I love my shelves! I love the ease that the wire book holders slide into place and the color goes great with our rug. I was extremely impressed by the crew who installed the shelves. Half way through the installation I came into the new wing and discovered the height of the shelves were being set to the architects height which were not practical for daily use. When I expressed my concern the installation crew had no problem adjusting the shelves to my specifications. There was no grumbling, they were extremely professional.

It has been two years and I have had no problems with their stability and wear. I would recommend this product and company for anyone looking to purchase shelving for their building.

Diane Hollowell
Media Specialist
South Mountain Middle School
Allentown School District



Southampton Free Library
947 Street Road • Southampton, PA 18966-4792

April 17, 2013

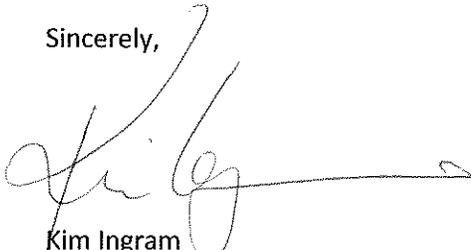
To whom it may concern:

I am writing this letter to give my highest recommendation to J.P. Jay Associates.

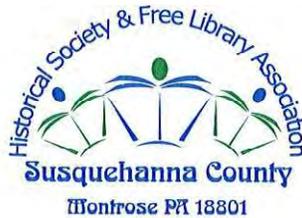
Recently, the Southampton Free Library underwent a renovation that included carpet, paint, and an extension of our current circulation desk to accommodate the soon to be relocated reference staff. From the beginning the service from J. P. Jay was excellent. Jay Malise was very thorough and patient as we went through the planning and design of the desk extension. He did not hesitate to check and recheck our desk plans and visited the library several times to ensure that the measurements were correct. Chris Endrossy was very helpful with final selection of materials and scheduling delivery and installation. The desk was installed perfectly and on time. The end result was even better than I imagined. The extension of the service desk matches seamlessly with the original circulation desk.

This experience working with J.P. Jay was so rewarding, that I believe anyone who requires their services would have the same experience.

Sincerely,



Kim Ingram
Director



July 26, 2017

Mr. Jay Malise
1313 Roth Ave.
Allentown PA 18102

Dear Jay,

On behalf of the Susquehanna County Library, we would like to thank you for all the time and energy you devoted to our project. We are sure that the road between Allentown and Montrose became very familiar to you over the past 3 years!

Your knowledge and abilities enabled our association to create a beautiful new building for library users in Susquehanna County. Our opening day on July 17, 2017 found us overwhelmed with delighted patrons, who expressed their enthusiasm for our new library. Of course, one of the things they were most enthusiastic about was the wonderful new furnishings available for them to sit on and use!

Thanks, Jay, your organization came highly recommended to us from other libraries who had worked with you, and we were quickly impressed with your knowledge of furniture and style. Your patience in dealing with our group was admirable! You were always open to our thoughts and concerns, and your ability to respond to our varied requests was awesome!

Our sincere thanks to Chris Erdossy and Tim Lynn Both of these members of your staff gave us outstanding service and their involvement helped our new library become as wonderful as we had dreamed it could be! Thanks for your dedication to making new libraries outstanding community centers, not only in Pennsylvania, but around the country.

Sincerely,


Susan Stone Tom Kurosky Linda Whitney Donna Horn Karen Braker-Reed
Susquehanna County Library

DEPARTMENT OF LIBRARIES

KATHY GRAYBEAL
COUNTY LIBRARIAN

(302) 855-7890 T
(302) 855-7895 F



Sussex County

DELAWARE
sussexcountyde.gov

To Whom It May Concern:

The Greenwood Public Library finally opened its doors on June 24, 2014. Community leaders, elected officials and long-time users of the "old" facility were bowled over. First, the aesthetic design warmly welcomes one in with simple elegance. Then, it becomes obvious that the design wraps around effective function. The furniture and shelving have a job to do; they need to support - literally and figuratively - the multiple functions of a busy public library. Our mission is accomplished.

And, J.P. Jay Associates were beside us every step of the way.

New to the construction project game, the director and I emphasized to prospective businesses our need for dependable, unbiased guidance throughout the process. Jay Malise stood out from the crowd immediately. And our instincts proved right. For over two years, Jay helped us narrow down our design, never balking at "left turns" that sent us into an altered vision. Rather, he would settle any of our worries about changes. As he often said, "It's all about what you want, folks."

J.P. Jay Associates walk-the-walk of excellent customer service. From quality products to fresh and flexible design ideas to a superior selection/installation process, they can be counted upon. What a gift when faced with a repeatedly daunting construction project!

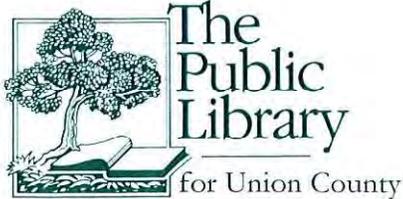
Yours truly,

Kathy

Kathy Graybeal

Sussex County Librarian

Georgetown, DE



April 15, 2016

James L. Malise
Account Executive
J.P. Jay Associates Inc.
1313 Roth Avenue
Allentown, PA 18102

Dear Jim:

Whenever I face a challenging task, I secretly wish that I possessed a "*Bewitched*" nose that with a few twitches would leave everything neatly done. Recently, when the project to lower the shelving units in the children's, young adult and adult sections of our library was looming, that desire for a little magic entered my mind.

Instead of taking the form of a charmed nose, we were fortunate to be under the spell of two of J. P. Jay Associates staff, Tim Lynn and John Malise. Over an eight- day period, they offered their mechanical and design expertise to lower over 90 sections of shelves; the result is a new interior landscape for our library. In addition to taking apart and reassembling each existing unit to install the lower frame, they re-sized wooden and metal end panels, relocated shelving to a storage closet, and removed carpeted steps from a story time area. They offered their advice when asked, adjusted their schedule to coordinate the shifting of the collection, and identified alternative solutions when warranted.

The reputation of the shelving product was well-established. The workmanship in customizing the product for us would not have been possible without their patience, flexibility and good humor. The Public Library for Union County staff is most grateful for the happy ending we enjoy every day. Many, many thanks to you and your team!

With appreciation,

A handwritten signature in cursive script, appearing to read "Roberta".

Roberta Greene
Director



URSINUS

po box 1000 :: collegeville, pennsylvania :: 19426-1000
phone 610.409.3000

Myrin Library

January 28, 2010

Mr. James Malise
JP Jay Associates, Inc.
1313 Roth Avenue
Allentown, PA 18102

Dear Jim,

After the successful completion of yet another renovation project here at the Ursinus College Library, I wanted to write this letter to you and your staff. Since the mid 1980's, when we worked together on our first project, we have seen the conclusion of many renovations here at our library.

From the first point of contact with you, continuing along with the cheerful help from Chris Erdossy to the project conclusion with Tim and his installation team, everyone at JP Jay Associates has demonstrated utmost professionalism, remarkable timeliness, and outstanding quality in all of the furniture and shelving that we have purchased from your company.

We sure have thrown JP Jay Associates some curve balls through the years, and your team has consistently met every challenge with a quick response time and the perfect solution for which we are very grateful.

It is always a pleasure to work with you and your staff. Thank you for your significant contributions to our library world!

Sincerely,

Charles A. Jamison
Library Director



Western Pocono Community Library

P.O. Box 318, Pilgrim Way, Brodheadsville, PA 18322
Tel. (570) 992-7934 Fax: (570) 992-7915

March 18, 2010

J. P. Jay Associates have been providing services to the Western Pocono Community Library since 1998 when the Library began construction of its new three million dollar facility. From the project inception, J. P. Jay worked with the architect and the library staff to design and layout all the book shelves, reference and computer stands, tables, chairs, and general patron furniture on our 15,000 square foot main floor.

The staff of J. P. Jay also helped design and furnish the Library's community room that is used by public groups for as many as 90 meetings each month. The quality of their recommended furniture is reflected in its endurance to the wear and tear of these many diverse groups. They also designed and furnished our Media Center, our lower level Computer Labs, and other projects that required special design and attention.

The Western Pocono Community Library was dedicated in October 2000 and after almost a decade of use by hundreds of thousands of patrons, the furniture and equipment supplied and installed by J.P. Jay looks as if it were brand new. When furnishings do require maintenance, J. P. Jay is only a phone call away and their response time has been outstanding.

The greatest compliment we can pay to the management and staff of J. P. Jay is reflected in the number of librarians from other facilities who visit the Western Pocono Community Library for the purpose of learning more about our furnishings and the organization that worked with us every step of the way. We enthusiastically recommend J. P. Jay Associates for every aspect of their service – design, purchase, installation, and maintenance.

Sincerely,
Carol H. Kern
Carol H. Kern
Library Director





October 25, 2010

To Whom It May Concern:

It is my pleasure to write this letter of commendation for Mr. Jay Malise, Ms. Chris Erdosy, and J.P. Jay Associates, Inc. for their recent help with the library renovations at Wilmington University. As the project manager, it fell to me to choose the furnishings for the facility, and J.P. Jay was recommended as a firm that could provide guidance and assistance with the deliberations.

Throughout all of our interactions, I found everyone associated with J.P. Jay to be totally professional and forthright with their information. Mr. Malise visited our campus, heard our needs, provided suggestions, and then followed up with a detailed plan and proposal. In addition, they stayed in touch with shipping details and when received, everything was "on the money" as ordered. On top of that, the costs were within our budget!

To further show my respect and support for J.P. Jay Associates, I was very pleased last week to recommend them to our Assistant Vice President of Financial Services as we contemplate the furnishings for our next building project.

Good luck with your renovations, furnishings, and design choices and please feel free to contact me if I can be of any assistance!

Sincerely,

A handwritten signature in blue ink that reads "Richard D. Gochnauer". The signature is fluid and cursive, with a long horizontal stroke at the end.

Richard D. Gochnauer, Ed.D.
Assistant Vice President for Academic Affairs

RDG:pw

ACADEMIC AFFAIRS

320 North DuPont Highway, New Castle, Delaware 19720-6491

J. P. Jay Associates, Inc. specializes
in:

Library Furniture
Wood & Steel Shelving
Service Desks
Seating
Group Study
Collaboration Stations
School Furniture
Compact Shelving
Floor Layouts
Space Planning



610-435-9666
1313 Roth Avenue, Allentown, PA 18102
www.jpjay.com